



Weiss Technik North America
Cincinnati Facility
12011 Mosteller Road
Cincinnati, Ohio 45241-1528

Tel 513-326-5252
Fax 513-326-5258
www.cszproducts.com

Technical Sales Support

About Us:

Weiss Technik North America, Inc., a Global provider of Environmental Test Chambers is in need of DYNAMIC talent to join our Cincinnati Facility in Sharonville, Ohio!

Job Description:

Supports Regional sales force.

1. Work with sales, engineers, architects, or other professional and technical personnel at commercial, industrial, and other establishments to help with identifying and recommending the best possible solutions to meet their application.
2. Review blueprint plans, specifications, and other customer documents to develop and prepare cost estimates to meet customer requirements. Make sure all forms are completed before involving other resources.
3. Draws up or propose changes in equipment, processes, or use of materials which would result in cost reductions and better buying decisions for the customer.
4. Provide technical support to clients relating to use and or operation of equipment.
5. Draw up sales contract for product or services, to be approved by Sales Management. This document needs to match the work order and include items such as terms, shipping, etc.
6. Support technical training to employees of client.
7. Must work with supporting departments such as Engineering, Production, Service, and Accounting to develop solutions. Also, facilitate Bid and Engineering reviews with these departments.
8. Manager orders / projects during manufacturing process as part of the sales support, host customer visits and any other responsibilities deemed by the Director of Sales or Inside Sales and Project Manager.

Required Skills:

Read/Comprehend, Write, Perform Calculations, Communicate Orally, Reason / Analyze

Work Experience/ Competency Requirements:

< 1 yr. experience

Job/ Education Requirements:

High School Diploma/GED

CSZ offers an excellent benefits package including medical& dental insurance, and 401k w/ match.

An Equal Opportunity Employer M/F/D/V



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Please send resume with salary history to:

Cincinnati Sub-Zero Products
HR Dept.
12011 Mosteller Road
Cincinnati, Ohio 45241-1528
Email: Vicki.Sohan@weiss-technik.com